

WYNN FAMILY PROPERTIES

October 30, 2017

To whom it may concern;

RE: H2minusO Flow Management Device (FMD) – Water Savings Device

In early 2016, Wynn Properties engaged the Encompass Group to discuss the benefits and value of their water cost savings H2minusO Flow Management Device (FMD). After reviewing their track record, measurement and installation processes, we decided to test and install the FMD in two of our properties. In doing so, Encompass Group completed a pre-installation analysis that provided us with a projected “money back” savings guarantee which indicated very short payback time frames.

After they installed the FMD in both locations we were very pleased to see that the actual savings were higher than the initial projected savings, which gave us better paybacks than expected.

We have since completed the installation of the FMD in several additional properties, and plan to install it in the balance of our buildings. To date, we are realizing average water cost savings of over 12 % on our building’s water costs, with an average return on our investment of less than one year.

We have been working with Encompass Group for approximately 18 months now and are quite happy with the overall experience, particularly being satisfied with the performance and savings of the water cost savings FMD.

We encourage anyone seeking to reduce their water costs to strongly consider the H2minusO FMD solution.

Sincerely,



Jeffrey Wynn
Wynn Family Properties