



Wednesday September 25th, 2015

RE: H2minusO Flow Management Device (FMD)

To Whom It May Concern,

In 2014 Timbercreek Asset Management Inc. installed the H2minusO FMD in two of our multi-residential properties to assess the realized water savings. The Encompass Group completed the pre-installation analysis and provided us with a projected "money-back" savings guarantee. We were pleasantly surprised when the actual savings results were higher than the projected results, so we followed up the initial test with installing the FMD in 9 more properties. The resulting savings on the 9 new installs were again very attractive. These results coupled with the continued savings on the original test properties provided the data required to commit to installing the FMD in all of our properties, where appropriate.

We have completed the installation and savings verification of an additional 28 properties, and are in the final stages of rolling out the installation for another 60 property portfolio. To date, we are experiencing an average savings of 8% on our water cost with an average payback of 1.76 years

We have now been working with The Encompass Group and the H2minusO FMD for more than a year and are happy with the performance and savings we have experienced. We would encourage those that are seeking innovative technologies, which will help reduce building operating cost, to give serious consideration to the H2minusO FMD as part of their long-term cost control strategy.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan McFatridge".

Ryan McFatridge
Manager, Energy & Procurement

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