



PATHWAY NON-PROFIT COMMUNITY DEVELOPMENTS INC. OF PEEL
3023 Parkerhill Road, Box 100, Mississauga, ON L5B 4B3
T: 905.272.2285 | F: 905.272.1818 | E: info@pathwayhousing.ca | W: pathwayhousing.ca

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To whom it May Concern:

Re: H 2-O Flow Management Device – Water Cost Saving Device

In the spring of 2016 Pathway was contacted by Encompass Group with proposal for installation of Flow Management Device that is designed to reduce water bills.

Following a review of their proposal and the measurement, installation, and verification processes we decided to have the FMD installed in one of our properties at 3420 The Collegeway, Mississauga, a building of 132 units.

To prepare the project, Encompass completed a pre-installation analysis of our water bills, along with a projected water cost savings. Calculation of savings indicated a reasonably short ROI.

Installation of the device took few hours. When the measurement and verification was completed we were pleased to see that the actual savings were even higher than the initial projected amounts.

Following this success, we agreed with our partner to install the FMD in our jointly managed building at 3015 Parkerhill Rd, Mississauga, which has total of 250 residential units. The following measurement and verification process produces similar results as with the first property.

Our engagement with the Encompass Group over the last two years has been very positive. We are quite satisfied with the service, the communications and the cost savings we have achieved.

We encourage anyone who is looking for reduction in water bills to consider the H 2 – O FMD.

Yours truly,

Roman Spektor
General Manager